

## STERLING AUTOMOBILE MANUFACTURING CO.

INCORPORATED

WORKS:  
AMSTON, CONN.

NEW YORK

TELEPHONE:  
BARNUM 5780  
" 5781TEMPORARY OFFICES  
% MAX AMS MACHINE CO.  
BRIDGEPORT, CONN.

BRIDGEPORT, CONN. Nov. 10, 1916

P. O. BOX, 3119 WEST END STATION

ADDRESS ALL COMMUNICATIONS PERTAINING TO MECHANICAL MATTERS TO AMSTON, CONN.  
ADDRESS ALL OTHER CORRESPONDENCE TO BRIDGEPORT, CONN.

## REPLYING TO YOUR LETTER

Sterling Automobile Mfg. Co.,  
Amston, Conn.

Gentlemen:

The writer has just taken up with Mr. Ams, the question of paying for the motor shipped to us C.O.D. by the Sterling Motor Company and the matter of specifications for Messrs. Frederick S. Dudley & Co's. use. Mr. Ams states that his arrangement with the Sterling Motor Co. was that they should submit the motor, referred to, for our test and if the same prove satisfactory, we were to pay them promptly for it, but if it is not satisfactory, it was to be returned to them.

Mr. Ams, personally, guaranteed the payment for this motor. Please notify agent at Amston, to hold the motor until we receive reply to letter which we are writing today to the Sterling Motor Company.

Mr. Ams, also states that it is absolutely necessary that Messrs. Fred. S. Dudley & Co. be furnished with as complete and as nearly correct specifications for the cars which we propose to build as is possible for you to make up at this time. In any item in this preliminary set of specifications which is liable to be changed, would suggest that the specifications be worded so broadly as to cover any probable changes therein.

Yours very truly,

STERLING AUTOMOBILE MFG.CO.  
PER:

Sent  
Specs  
to CMA  
11/11/16 JJK